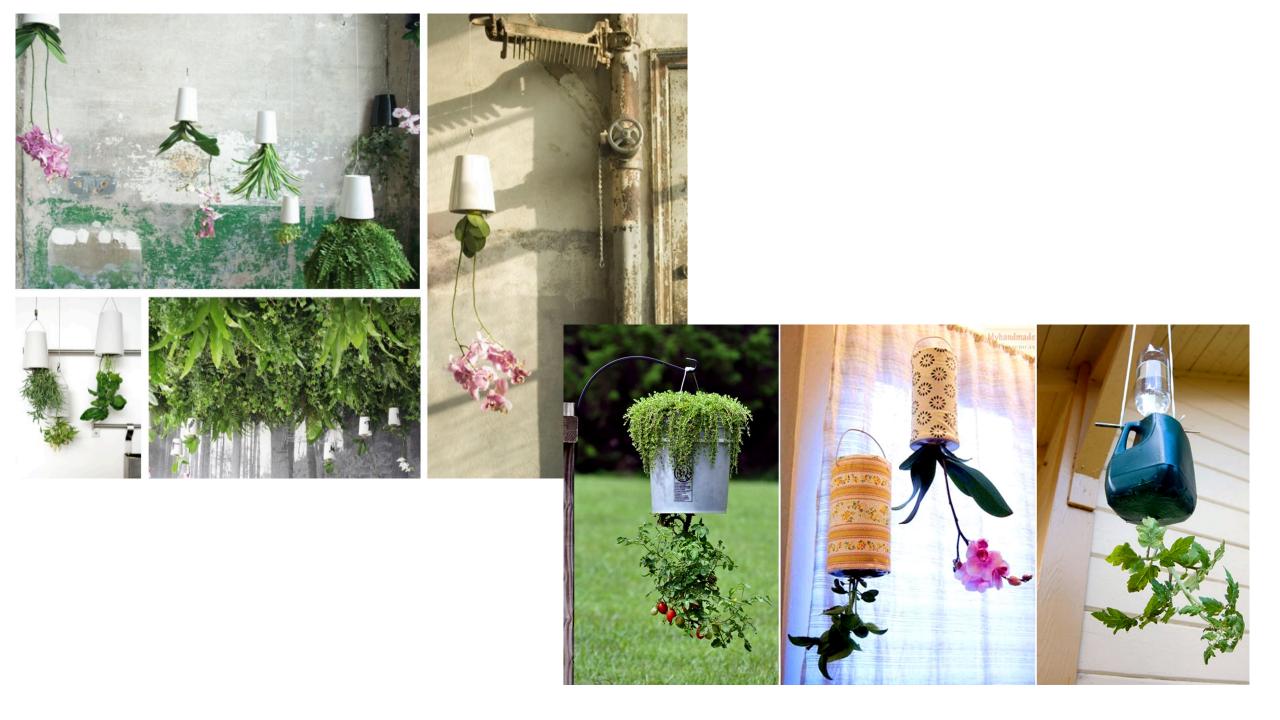
### Roots to Shoots

An outsiders view of the Nursery trade



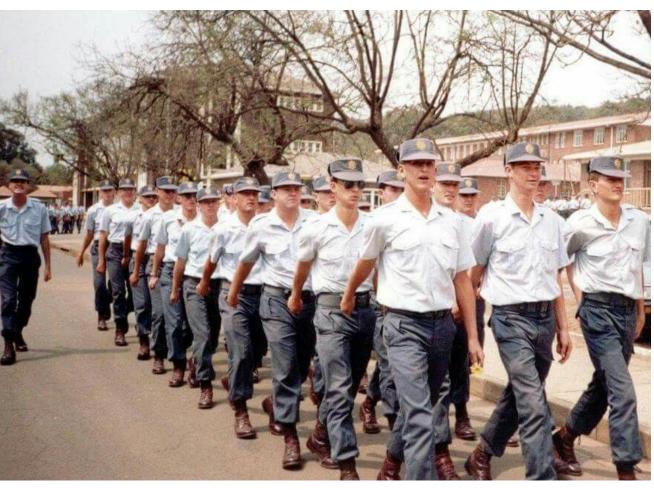


#### Perspective from

#### -MOUNT STUPID"

#### Police force













#### Rethread tyres











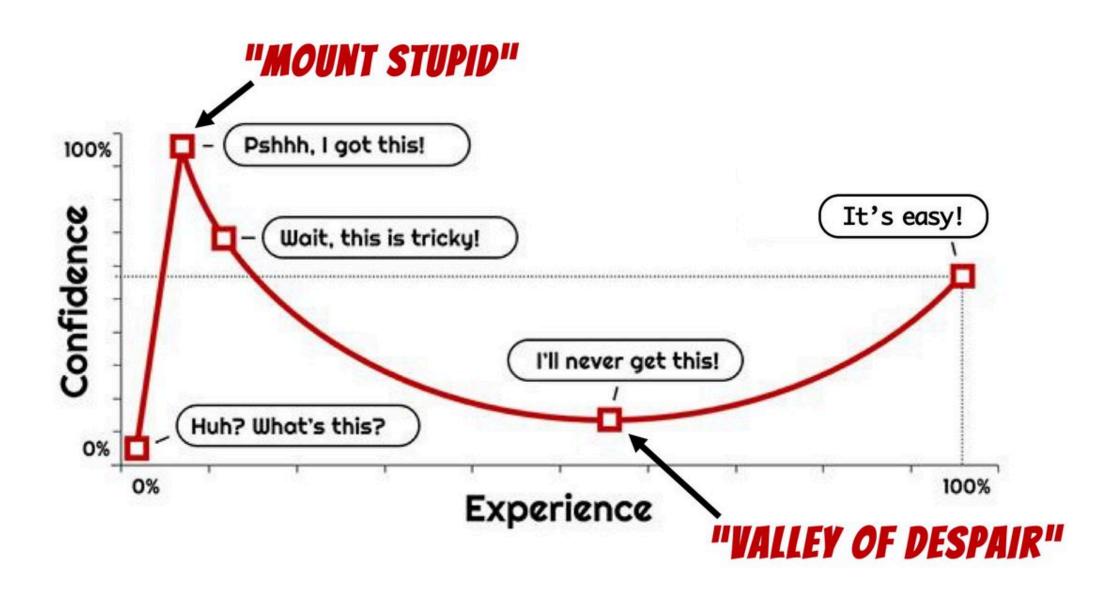




3 week's growth



#### **Dunning Kruger effect**





















# Who would you rather visit?

## WHY?



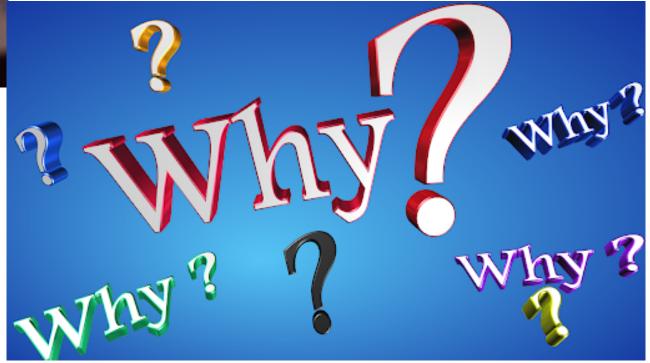
Hidden treasures, Personal, Full, Natural, Sanctuary, wanderlust, whimsical, private, primitive (untouched)

Inviting, Neat, Easy to navigate,
Open / airy, familiar,
intentional, structured,
fully stocked



#### Change his message a bit too-Not your why, BUT the customers WHY!

#### Simon Sinek



# ASK them!!!

WHY are you returning? WHY don't you return?

### COMPETITION?

SERVICE

NOT your enam Differentiate





# The Price? GOOD QUESTION!



#### **SERVICE**

**SERVICE** 

**SERVICE** 

### **SERVICE**

#### **SERVICE**



# What is your biggest ASSET?????



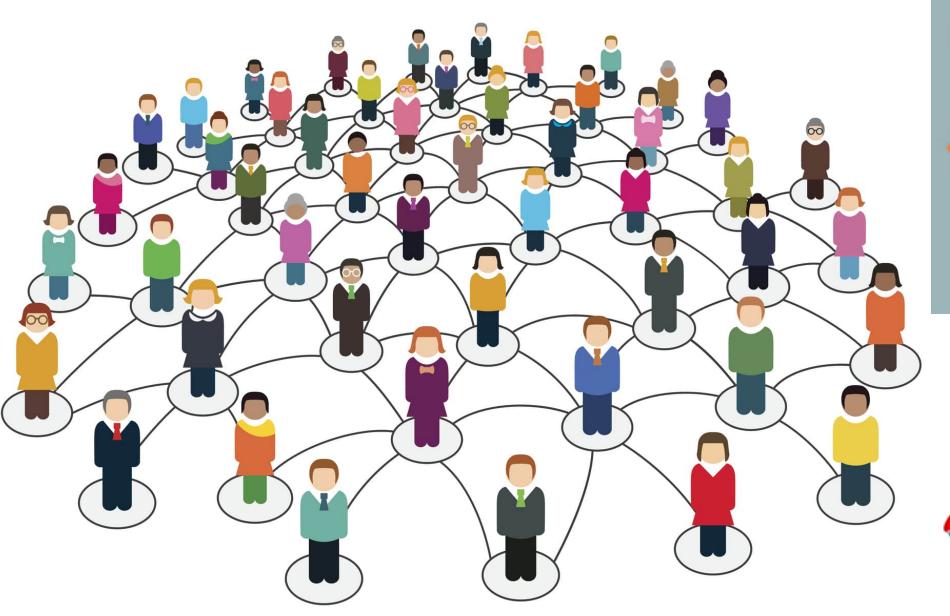


R E A



0















### DISRUPT



#### **Online stores**



#### Vertical wall propagation



#### Home propagation



#### Living walls





# Where do you spend your time

## 











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